



Konica Minolta bizhub PRO C5500/C6500-Series

Digital Copier/Printers



Katun PN: 36918
OEM PNs: A0400Y0 / DU-102
A0400Y2 / DU-102B
A0400Y4 / DU-102C

Reduce costs and improve the long-term profitability of your Konica Minolta bizhub PRO C5500/C6500 color equipment

Katun is pleased to introduce a remanufactured Katun® Performance™ drum unit for these high-volume Konica Minolta bizhub color applications – representing another important addition to our rapidly expanding color product portfolio. This remanufactured Katun® Performance™ drum unit provides OEM-equivalent performance at a significantly lower cost than the OEM product – providing Konica Minolta dealers with an outstanding profit opportunity for this color machine base, which is still being actively placed in many markets.

Benefits:

◆ OEM Quality and Performance

Katun is the *only* aftermarket supplier offering a remanufactured drum unit for these machines that provides OEM-equivalent color reproduction, drum life and toner yields. This new laboratory-tested Katun® Performance™ drum unit provides comparable performance to the OEM drum unit for these machines.

◆ Proven Product Performance

This drum unit is produced in accordance with Katun's four-part drum unit cartridge remanufacturing process, ensuring consistent quality and exceptional performance.

◆ New Components Ensure Exceptional Drum Unit Quality

Katun replaces some of the original drum unit components with new Katun-exclusive components to deliver OEM-equivalent performance throughout the life of the drum unit. The following new components are utilized in the remanufacturing process: OPC drum, drum cleaning blade, recovery seal blade, lubrication bar and cleaning brush.

◆ Great Long-Term Profit Opportunity

Identified as Konica Minolta's flagship line of "Production Color Printers," these machines are still being sold by Konica Minolta and are expected to remain in service for many years. Additionally, these machines typically require frequent drum unit replacement due to their higher copy/print volumes (typical monthly output of more than 50,000 pages). This combination of long service life, high value and higher production use creates an immediate and significant cost-savings impact and a substantial long-term profit opportunity for dealers who use this Katun® Performance™ drum unit.

Machine Overview

OEM	Model	Speed (ppm)	Intro Date	Mfg Status
Konica Minolta	bizhub PRO C5500	55	Sept 2007	Discontinued (Oct 2008)
	bizhub PRO C6500	65	Oct 2006	Discontinued (Oct 2008)
	bizhub PRO C5501	55	Oct 2008	Current
	bizhub PRO C6501	65	Oct 2008	Current
	bizhub C65hc	65	March 2009	Current
IKON	Business PRO 550C	55	Nov 2007	Current
	Business PRO 650C	65	Feb 2007	Current
	CPP 550	55	Nov 2005	Current
	CPP 650	65	Nov 2005	Current
	CPP 560	55	Dec 2008	Current
	CPP 660	65	Dec 2008	Current

Product Characteristics

Metrics	OEM	Katun
Part number	A0400Y0 (DU-102) A0400Y2 (DU-102B) A0400Y4 (DU-102C)	36918
Price per/sold in	per drum unit	per drum unit
Master carton quantity	8 drum units per master carton	4 drum units per master carton
OEM stated life (drum unit)*	150,000 (C5500/5501-series) 200,000 (6500/6501-series)	150,000 (C5500/5501-series) 200,000 (6500/6501-series)
Country of origin	China	Mexico
OPC drum coating color	Green	Green

*Actual life may vary depending on machine application, machine condition, and usage conditions.

Note: As with the OEM drum unit, the Katun® Performance™ drum unit is “universal” – it can be used for any of the four colors (including black) in this four-drum system. Also – because Katun’s master carton contains four drum units (vs. the OEM master carton which contains eight) the Katun master carton is easier to transport and store.

Recycling Used Drum Units

To ensure continual and immediate product availability of our remanufactured products such as this new Katun® Performance™ drum unit for use in Konica Minolta bizhub PRO C5500/C6500 series applications, it is important that our customers return their used drum unit cores to Katun. In so doing, dealers can enjoy greater profits, earn cash for their used drum units, and help reduce the number of cores that end up in landfills!



For a complete updated listing of all our Recycling Programs, please visit: www.katun.com/products/recyclingprograms.html.

www.katun.com